

Message Text

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PAGE 01 STATE 103734

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INFO OCT-01 AF-05 EB-05 ISO-00 RSC-01 /012 R

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FM SECSTATE WASHDC

TO AMCONSUL JOHANNESBURG

UNCLAS STATE 103734

EO11652 NA

TAGS: BTRA, SF

SUBJ: TRAVEL OF S.A. BUSINESSMAN

REF: JOHANNESBURG 247

1. STEELCASE CORP. 1118 MERCHANDISE MART, CHICAGO, ILLINOIS
6065 HAS AGREED TO HAVING MR. KROST VISIT THEIR PLANT.
CONTACT: MR. TOM DONOVAN (312)664-5080. KROST SHOULD INDICATE
TO DONOVAN THAT USDOC PROJECT OFFICER SPOKE TO MR. ROCKY OTIS
AT GRAND RAPIDS PLANT AND OTIS AGREED TO SETTING UP TOUR.

2. CAULFIELD MACHINERY, 1400 HASTINGS STREET, TOLEDO, OHIO, 43607
WAS ESPECIALLY INTERESTED IN MR. KROST AND INDICATED THAT
THEY WOULD TELEX HIM. THEY ALSO INDICATED WILLINGNESS TO SHOW
THEIR PLANT. CONTACT MR. HOWARD YAWBERG (419)531-4657.

3. TWO ADDITIONAL FIRMS INDICATED THE SPECIFICATIONS WERE
INCOMPLETE, SPECIFICALLY WEIGHT AND GAUGE LACKING; AND SUGGESTED
THAT KROST WRITE THEM DIRECTLY FIRST:

A. TISHKEN PRODUCTS CO.
13000 W. EIGHT MILE ROAD
DETROIT, MICHIGAN 48237
CONTACT: CARL F GRANZOW, EXPORT
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PAGE 02 STATE 103734

SALES MANAGER (313)399-9200

B. DAHLSTROM MACHINE WORKS, INC.
9508 WINONA STREET
SCHILLER PARK, ILLINOIS 60176
CONTACT: MR. BURTON LOWTHER
(312)678-5305

4. THE FOLLOWING FIRM SELLS USED SLITTERS AND CUT-TO-LENGTH
EQUIPMENT:

WELDON F. STUMP
1313 CAMPBELL STREET
TOLEDO, OHIO 43607
CONTACT: ROBERT STUMP
(419)248-3717

5. BECAUSE OF FREQUENCY OF "NO SHOWS" AND DELAYED ARRIVALS
USDOC RELUCTANT MAKE DEFINITE APPOINTMENTS. SUGGEST UPON
ARRIVAL KROST CONTACT USDOC PROJECT OFFICER PAT WERTMAN
(202)967-3265 TO SET UP VISITS TO STEELCASE CORP. AND CAULFIELD
MACHINERY.

6. USDOC CHICAGO FIELD OFFICE WILL BE ALERTED TO EXPECT MR.
KROST.
RUSH

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